

## **Joe Ensor on Compliance 8/08**

Hello. I'm Joe Ensor, vice president and general manager of the Space and ISR Systems Division. I know you've heard from several others during the on-going ES compliance campaign. The reason we are all taking a turn at bat is.....this topic is critical; and if we, as employees and as a company, don't comply with all contractual requirements, we could suffer as a company. But as others have said, that's not the most important part; we could put our warfighters and our nation in jeopardy.

As a business, a government contractor, and a supplier of advanced technology products, we have an obligation to live up to our commitments to our customers. This includes not only moving our technology forward, but also meeting the specifications of our contracts, adhering to DoD security rules and Export regulations, and keeping our word with the end users who rely on us.

All of this is compliance, and it is critical to our business performance. When we comply with all of our requirements and deliver quality products to our customers, we establish trust. That trust builds on itself, and can lead to greater success. But if we allow our compliance to lapse, it can damage our reputation, and affect our integrity. Our company can be penalized, and those who count on our products are let down.

Space is a uniquely challenging environment. Products can take years to be meticulously developed, require special care to launch into space, and then must operate for years without the possibility of direct physical maintenance. Our payloads must also be properly integrated into a host system. Hence there is a great need for foresight and profound attention to detail. Failure to comply can be devastating.

C4ISR networked systems operate in a different but also unique environment. These systems deliver information from source to user quickly and efficiently. Our work here relies on overcoming barriers that impede existing systems from sharing information. Our customers are sometimes on the front lines, serving their country, and we owe it to them to be sure everything works.

Even when we deliver products with ground-breaking technology, compliance with schedule requirements can be paramount. If we fall behind schedule or run over on cost, it can have a major affect on program funding.

Compliance is the responsibility of every single employee, every single day. The rules and requirements all serve a purpose. It is your duty; part of your job, to know what procedures, processes, and requirements you should be working to. If you find that a situation is non-compliant, report it to your management.

When we act promptly and responsibly, and work every day without compromising compliance, we can meet our business goals with integrity and trust. Our long-term success depends on it.